

Trace Services to Results

Proactive Services Value Audit

Trace each entitlement from you paid for to the change your organization can verify.

REVIEW VALUE BEFORE THE NEXT RENEWAL



1 PAID FOR

Inventory contracted services, quantities, and fees.

2 USED

Record participation, delivery dates, and unused capacity.

3 OUTCOME

Identify implemented changes and who can validate them.

ILLUSTRATIVE SERVICES REVIEW

Service/entitlement	Used	Evidence of change	Proposed decision
Identify access review Included: fee not separately itemized	1 of 1 session	Owner confirms access-review procedure implemented; retain the change record	KEEP Validate next-year scope
Adoption workshop Included: fee not separately itemized	1 of 4 sessions	Attendance recorded; no implementation or outcome validated	REASSESS Set action and owner
Architecture advisory Included; fee not separately itemized	0 of 6 hours	No use recorded. Confirm future project demand before renewal.	RESIZE/REMOVE Subject to planned need

Illustrative example only. No customer outcomes or ROI are asserted.

A delivered session is the start of the value review.

Record the action it enabled and the evidence that supports retaining it.

Follow One Service to Value

Complete one per service. Use the same evidence standard for every delivery option. For bundled services, mark cost as unallocated unless a defensible allocation exists. Do not convert attendance alone into financial ROI.

Worksheet

Review step	Record your evidence
1. Paid for Quantity, terms, and cost	
2. Used Dates, teams, and unused capacity	
3. Action taken Implemented change and owner	
4. Outcome verified Measure, evidence, and reviewer	
5. Future requirement Demand and alternative delivery options	

RENEWAL
DECISION

☐

Keep

☐

Replace

☐

Reassess

☐

Resize

☐

Remove

Reason, approver, and next action: _____

Renew services that provide value.

Put Your Audit Findings to Work

Identify services to keep, resize, replace, or remove. Discuss your findings with US Cloud and explore support options aligned with demonstrated value and future needs.

Discuss Your Audit Findings

Focus Your Next Proactive Engagement

Turn an unresolved issue or upcoming initiative into a clear support priority. Discuss assessments, advisory services, or training with defined objectives and a way to measure results.

Explore Proactive Support

Why US Cloud



24/7
Microsoft Support



SENIOR
Microsoft-Certified Engineers



30-50%
Typical Client Savings

About US Cloud

US Cloud is the world’s only independent third-party provider of Microsoft enterprise support, serving Global 2000 and Fortune 500 organizations worldwide, US Cloud delivers reactive and proactive services without affecting access to Microsoft products or services.

Contact US Cloud USCLOUD.COM | (800) 200-8440